Ε R & X GARDEN break out BEACH HOUSE **PERFECTIC** MOUTHWATERING WATERMELON FROSE

ourhomes.ca/windsor

BUILDIG PHOTOGRAPHY MAX WEDGE ON SUCCESS

Our year-long salute to our valued advertising partners continues with a look at how these outstanding businesses stay at the top of their game.



PHIL & AMANDA FERNANDES Philip Ferror des Guetars Basida

Philip Fernandes Custom Residential Design

10-year milestones: Over the past 10 years we have had the opportunity to design some truly spectacular homes – in part because we have built an incredible team starting with my wife, Amanda and then expanding to include Stacey Clark, who manages our drafting team. The dynamics of this team have enabled us to expand our customer reach while maintaining our dedication to professionalism, understanding our clients' needs and producing quality design.

Success secrets: Honesty, understanding clients' goals, staying adaptive and grateful and plain, old-fashioned hard work!

What's happening in 2018: We are expanding our services to include both 3D modelling and exterior finish selections. We will continue to adapt to our clients' needs with great design and solid working drawings. We are also one of the partners behind the redevelopment of 531 Pelissier St. into The Hive, which is in the design process right now!



JILL STRAKY HouseWears

10-year milestones: At HouseWears, we're celebrating our 14th year in business. Over the past few years, along with great residential new construction, complete home makeovers and loads of renovation projects, HouseWears has expanded into the corporate side of design, working on some unique multi-phase commercial projects.

Success secrets: Working hard to please our customers, always aiming to create thoughtful design tailored to the needs and aesthetics of each client, having a genuine connection with clients and being truly passionate about what we do! We are blessed with a large base of repeat customers, and these wonderful people often tell everyone they

know about their satisfaction with our services, and so it continues! In addition to our solid relationships with clients, we value our trusted suppliers and trades, who work equally hard to make our vision reality. OUR HOMES has definitely contributed to our success by featuring our work!

What's happening in 2018: Beyond the numerous homes we are transforming this year, we are excited about the multi-phase commercial projects we are currently working on, and we are thrilled to be assisting in a home makeover for the Make a Wish Foundation this summer.

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